FatPipe Networks Partners with TriTech Distribution to Expand Distribution in Hong Kong, Macau, and China

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 FatPipe Networks has announced a distribution agreement with TriTech Distribution effective immediately.

Under the terms of the agreement, TriTech will be able to provide FatPipe sales support to resellers and end users in Hong Kong, Macau, and China.

"TriTech Distribution is eager to help our partners to deliver a cost-effective and easy-to-deliver networking solution that can help end-customers enjoy more reliable network bandwidth and solid redundancy while connections are across different geographic regions, especially between China, and other regions. FatPipe Network gives us another great view of network technologies that can do the same job with much less-cost than others," remarked Charlie Ip, General Manager of TriTech Distribution Limited.

Dr. Ragula Bhaskar, President and CEO of FatPipe Networks commented, "We are pleased to have partnered up with TriTech Distribution. We look forward to providing customers in the area with local support."

FatPipe Networks is an innovator in wide area network redundancy and network transmission security having created the concept of software defined wide area networking that eliminates the need for hardware and software at, or cooperation from ISPs. FatPipe technology provides the world's best intra-corporate wide area network solutions that transcend Internet and other network failures to maintain business continuity and high transmission security. FatPipe has ten patents and over 180 technology claims relating to multi-line intra-corporate networking technology. FatPipe has offices in the United States, Mexico, Australia, United Kingdom, Nigeria, India, and Singapore with over 700 resellers worldwide including most national resellers in the US.