Avaya and FatPipe partner to deliver first integrated SD-WAN solution to support data center and branch office UC

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Earlier this week FatPipe Networks and Avaya announced a strategic integration that combines data center Software Defined Networking (SDN) and Software Defined WAN (SD-WAN) into a single integrated solution for networking and unified communications.

The joint press release said that it was the first integrated SDN and SD-WAN solution of its kind. In this podcast JT, Avaya's Vice President and Chief Technologist and FatPipe's President and CTO Sanchaita Datta, discuss how their announcement is already impacting customers and signaling a new trend towards providing a single source for a converged solution.

According to Gartner, by 2019 more than 30 percent of the Ethernet switching networks installed in enterprise data centers will be modernized with Ethernet fabric architectures, up from less than 10 percent today (Gartner, Magic Quadrant for Data Center Networking, May 2016). At the same time, 30 percent of enterprises will use SD-WAN products in all their branches, up from less than 1 percent today (Gartner, Market Guide for Software-Defined WAN, December 2015). Gartner recommends an integrated network fabric that not only delivers network services across physical and virtual networking, but also provides a unified management platform, and SD-WAN should be implemented as part of a comprehensive WAN architecture.