FatPipe and Ciena partner on SD-WAN platform

*By **Natalie Bannerman** - 06 February 2020*

FatPipe Networks, an SD-WAN technologies provider, has announced the availability of FatPipe SD-WAN Multi-Function VNF on Ciena's uCPE platform.

Network functions virtualization (NFV) and universal customer premises equipment (uCPE) enable new service delivery models for service providers and greater flexibility to enterprises. As a result, service providers are driving uCPE increased discussions with medium and large enterprise clients focusing on SD-WAN managed services in North America, Latin America, Western Europe, the Middle East and Africa and Asia-Pacific.

Leveraging Ciena's 3906 platform, FatPipe's SD-WAN solution enables enterprises to replace traditional hardware-based appliances with SD-WAN connectivity, advanced firewall/UTM capabilities and WAN optimization features hosted on a single, reliable and secure Ciena host platform.

"Service providers are seeking strong, long-term collaborators and we are seeing a flight to quality," said Sanch Datta, CTO and president of FatPipe Networks. "The maturity of FatPipe's SD-WAN solutions and ease of implementation plus automation of services and resource management with Ciena's uCPE are decisive factors for our customer's NFV success."

In addition, Ciena's 3926 platform delivers MEF 2.0-compliant gigabit Ethernet connectivity alongside VNF hosting. Ciena's 3906 and 3926 platforms are compact, carrier-grade CPEs optimized for 1G and 10G Ethernet connectivity applications, respectively.

"With an ongoing surge in demand for network connectivity and services, driven by high-bandwidth content and business-critical applications, the industry is witnessing first-hand how digital transformation impacts the network," said Brian Lavallée (pictured), senior director of portfolio marketing

at Ciena. "CSPs and enterprises are actively modernizing their network assets to be increasingly intelligent, agile, and adaptive. With FatPipe Networks, we make this journey possible."

By combining the two, service providers are able to offer a portfolio of connectivity and enhanced network services that enable new revenue streams.